

BROKER RESUME



JIM HALFERTY
Principal

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PROFILE

Jim is a life-long resident of Southern California, having grown up in the Pasadena area. Jim graduated from the University of Southern California with a B.S. degree in Business Administration with an emphasis in Finance. Currently, Jim resides in Pasadena with his wife, Pamela, son, Charlie, and daughters, Cornelia and Adelaide.

Jim's focus has been exclusively in industrial/commercial real estate in the Los Angeles/Vernon/Commerce areas. He has extensive knowledge and experience working with apparel, import/export, and food companies. His core experience has included landlord and tenant representation, site search and acquisition, leased investments, build-to-suit projects, land development, and real estate consultation. Jim has been actively involved in many adaptive reuse projects involving conversion from industrial to residential loft and mixed-use developments.

Jim has extensive experience representing private investors, family trusts, sole proprietor business and small corporations. He takes pride in providing a full service approach sharing resources and relationships with his clients to solve issues and deliver results.

Mission Statement: To provide maximum value to his clients by providing the highest level of market knowledge, unmatched service, and high ethical standards.

EXPERIENCE

- July 1996 to May 1999: CB Richard Ellis, Inc
 - Industrial/Commercial Sales Professional
 - Jim participated in the CB "Boot Camp" sales training program and went on to become a Sales Associate in the Commerce office
- May 1999 to present: Lee & Associates®-Commerce, Inc
 - Industrial/Commercial Sales Professional
 - Jim became a Shareholder with Lee & Associates®-Commerce, Inc. in September 2000

EDUCATION

- University of Southern California
 - Bachelor of Science – Finance
 - CCIM-101 – Investment Properties

LICENSES/MEMBERSHIPS

- California Real Estate Broker License
- American Industrial Real Estate Association (AIR)
- CCIM – Candidate
- Jonathan Club
- Pasadena Southwest Little League Board Member
- Pasadena Heritage
- Pasadena Polytechnic School Alumni Board Member

PAST CLIENT LIST

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|-------------------------------------|-----------------------------|--------------------------|-----------------------|
| • University of Southern California | • Roach Construction | • TA Creations | • Vicki Vi |
| • Atlas Capital | • Citron Corporation | • James Perse | • Blue Cult |
| • Jinsuami International | • Jerry Leigh of California | • Bordan Shoe Company | • Jade Enterprises |
| • Rexford Industrial | • Candy Club, Inc. | • Sherwin Williams, Inc. | • Grand View Ranch |
| • Absolute Towing | • Turbo Wholesale Tires | • Souvenir Properties | • GRM, Inc. |
| • US Government (SBA) | • Cathay Distributing | • Gold Realty Company | • Great Escape |
| • Alpha Impressions | • Benmarc International | • Santa's Toy Corp. | • Soroj International |
| • Zimmerman Development | • Outdoor Recreation Group | • Panache Designs | • Jeffrey Brown Trust |
| • Apparel Limited | • Monique Lhullier | • Elastic West | • NSB Partners |
| • CEG Construction | • Burning Torch | • Texere 2000 | • Richard Meruelo |
| • Louart Corporation | • Mayland Company | • Trammell Crow | • EVOQ Properties |
| • Design Collection | • Grand General Accessories | • Costar Distributing | |
| • OmniLife USA, Inc. | • Lowe Development | • Domino Realty | |
| • Nationwide Financial | • Better Life Organics | • TSF | |