



JAKE POTTER

*Specializing In
Industrial, Land & Investment
Brokerage*

PROFILE

Jake was born and raised in the Los Angeles area. He currently resides in the South Bay, where he has lived all his life. He graduated from California State University, Northridge in 2023 with a B.S. in Communication Theory and also attended the Leeds School of Business at the University of Colorado, Boulder.

Jake worked as a sales representative for AT&T, where he was a leader in customer satisfaction, before accepting a position at Lee & Associates with Team LA Commercial as a tenant representation specialist. He has also held positions as an intern in commercial real estate as well as a retail sales manager. The business is in his blood, as Jake is now the third generation of his family with a career in industrial real estate.

With his life's worth of time and experiences here in Greater Los Angeles, he knows the area like the back of his hand. He focuses on the relocation of industrial companies to high clearance distribution centers in LA Central, South Bay, Mid Counties, San Gabriel Valley and Inland Empire submarkets. Jake is fully committed to his client's success and maximizing value. He does not settle until the absolute best fit possible is achieved, no matter what may be required.

EDUCATION

California State University, Northridge
Los Angeles, California
- Bachelor of Science: Communication Theory

EXPERIENCE

- January 2024-September 2024: AT&T
- September 2024-Present: Lee & Associates - Los Angeles Central

323.767.2058

jpotter@lee-associates.com

lee-associates.com
team-cline.com

5675 Telegraph Rd. Ste 300
Commerce, California 90040
Corporate ID: 01125429

License ID: 02225727